

FINANCIAL CENTERS OF AMERICA

Life • Health • Retirement • Benefits

Please complete the following information

| Full Name: |
|---|
| Date of Birth: |
| Birth City/State/Country: |
| Social Security #: |
| Home Address: |
| Home Phone #: |
| Cell Phone #: |
| Email Address: |
| Business Address: |
| Business Phone #: |
| Occupation/Duties: |
| Annual Income: |
| Net Worth: |
| Driver's License # and Exp. Date: |
| Company TIN (If needed): |
| |
| Please list ALL Beneficiary Information |
| Name(s) & Relationship: |
| Social Security #(s): |
| Date of Birth: |
| Address: |
| Phone #: |

Please answer the following questions if applying for life insurance

| Have you flown as a | pilot, traveled outside | the country or plan to | within the next ye | ear? <u>Y / N</u> |
|---|----------------------------|---------------------------|------------------------|-------------------|
| Have you been convict | ed of two or more movi | ing violations or motor v | ehicle related report | ? <u>Y / N</u> |
| Have you declared ba | ankruptcy? <u>Y / N</u> If | so when? | | |
| Are you an active me | mber of the military? | <u>Y / N</u> | | |
| Do you use alcohol? Y / N If yes, amount and frequency: | | | | |
| Do you use tobacco? | Y / N If yes, amoun | t and frequency: | | |
| | | | | |
| Please list all Phy | sicians seen withi | n the <u>LAST FIVE YE</u> | ARS. Include the | following |
| <u>Dr Name</u> | <u>Address</u> | <u>Phone</u> | <u>Last Visit Date</u> | <u>Results</u> |
| - | | | | |
| | | | | |
| - | | | | |
| - | | | | |
| | | | | |
| Your Height: | Your Weight: | | | |
| Hoolth Issues (include | Surgarias and lar Candi | tions tracted by a physic | sian) | |
| Health issues: (include | Surgeries and/or Condi | tions treated by a physic | cian) | |
| | | | | |
| List all current medicat | ions: | | | |
| | | | | |
| Family History (Curron | nt age and health /OR Ag | ro at death and cause) | | |
| Father: | it age and health / OK Ag | ge at death and cause) | | |
| Mother: | | | | |
| All Sibling(s): | | | | |

Please list all in-force insurance (personal and business): Carrier/Company **Policy Number** <u>Amount</u> Issue Date **Type** Ex: Lincoln Financial Group \$250,000 T123456789 03/01/2016 Term Face Amount Requested (And length of term, if applies) Please answer the following questions in regards to your Retirement account(s): Company/Custodian Tax Status (IRA, SEP, Non-qualified, etc.) Type of Account (Annuity, Brokerage, etc.) 1) 2) 3)

After completion, please email to Support@fcoaonline.com.

For any additional questions, feel free to contact us at (407) 679-1599.

Please include all current statements

Financial Centers of America 166 Lookout Place Suite 100 Maitland, FL 32751 P: (407) 679-1599 F: (407) 679-3417 www.fcoaonline.com

Investment and Financial Planning

| 1. | Do you currently work with a financial advisor/planner? Y / N If so, how long and how happy are you with the relationship? |
|-----|---|
| 2. | Years of investment experience (401k, IRAs, stocks, mutual funds, etc.?) |
| 3. | How would you characterize your risk tolerance (<u>Conservative</u> , <u>Moderate</u> , <u>Aggressive</u>)? |
| 4. | What, if any, short term financial goals do you have (within the next 5 years)? |
| 5. | What, if any, intermediate term financial goals do you have (5 – 10 years)? |
| 6. | How much monthly income (in today's dollars) are you targeting for retirement? At what age(s) |
| 7. | Have you checked the government website (<u>www.socialsecurity.gov</u>) to see what Your estimated social security benefits are projected to be? <u>Y / N</u> If so, what are those numbers at full retirement age? |
| 8. | We are currently using an inflation rate of 3-4% to project future expense needs. Are you comfortable with these numbers? Y / N If not, what is your preference? |
| 9. | Besides social security, what other retirement income sources do you expect to Have? This includes pensions, rental income, inheritance, etc. |
| 10. | How do you see us helping you? |
| | |

Thank you for your time and considering us for your financial planning needs!